



Module IV. SOFT

Interpersonal
Skills
Course

Topic 5. Conversation

**Lesson 2
Starting a Conversation**



Co-funded by the
Erasmus+ Programme
of the European Union



IN THIS LESSON, WE WILL LEARN...



1. UNDERSTAND **THE IMPORTANCE OF A GOOD START** FOR AN EFFICIENT COMMUNICATION PROCESS
2. **GET PREPARED** FOR A CONVERSATION



Co-funded by the
Erasmus+ Programme
of the European Union

1. WHY IS THE BEGINNING OF THE CONVERSATION CRUCIAL?



THE ABILITY TO START A CONVERSATION IS NOT A SUPERFICIAL SKILL IT WILL HELP YOU IN:

- Developing contacts with others.
 - Entabling new relationships
- Establishing trust and respect, getting people to help you achieving your objectives



Co-funded by the
Erasmus+ Programme
of the European Union

2. ICE BREAKERS



WHAT IS

Is a question, game or activity that is usually used to introduce people to each other

OBJECTIVE

To make people share some funny experience and by doing so, having a more relaxed atmosphere and better disposition for the ongoing conversation

USE IT FOR

Training activities, meetings or pitch



Co-funded by the
Erasmus+ Programme
of the European Union

2. COMMON TIPS TO START A CONVERSATION



Elements which will help you bringing people to your side from the beginning:



START WITH A POSITIVE STATEMENT

starting with something positive will show that you intend to find constructive solutions



Co-funded by the
Erasmus+ Programme
of the European Union



2. COMMON TIPS TO START A CONVERSATION



Elements which will help you bringing people to your side from the beginning:



CREATE AN ATMOSPHERE OF SOLIDARITY



Co-funded by the
Erasmus+ Programme
of the European Union

2. COMMON TIPS TO START A CONVERSATION



Elements which will help you bringing people to your side from the beginning:



BE SINCERE

ask question that reflect your interest for other people



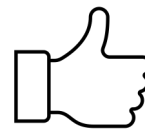
Co-funded by the
Erasmus+ Programme
of the European Union



2. COMMON TIPS TO START A CONVERSATION



Elements which will help you bringing people to your side from the beginning:



TREAT OTHERS AS EQUALS

Look for the common ground above your personal interests and offer help



Co-funded by the
Erasmus+ Programme
of the European Union



2. COMMON TIPS TO START A CONVERSATION



Elements which will help you bringing people to your side from the beginning:



**COMPLIMENT THE PEOPLE THAT ARE ENGAGED IN THE
CONVERSATION WITH YOU**

INVOLVE OTHERS

MAKE THEM FEEL AS PART OF THE CONVERSATION



Co-funded by the
Erasmus+ Programme
of the European Union



CONCLUSION



Starting a conversation is a fundamental part of communicating with others, as it will establish the nature of the relationship among the different interlocutors engaged in the process and the quality of exchanges. This is the reason why the first sentences of a conversation should be carefully chosen in order to maximise the positive endings.



Co-funded by the
Erasmus+ Programme
of the European Union





Co-funded by the
Erasmus+ Programme
of the European Union

